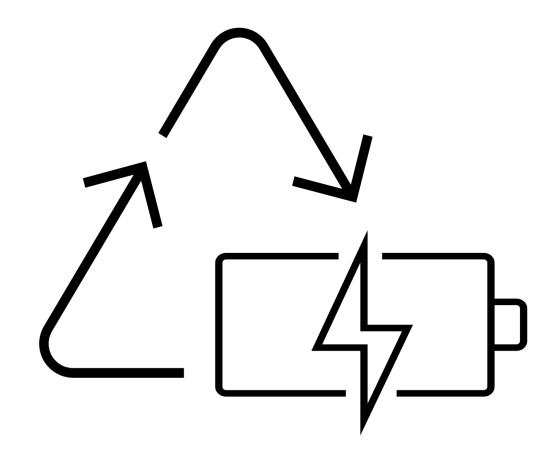


Energy storage you can feel good about.

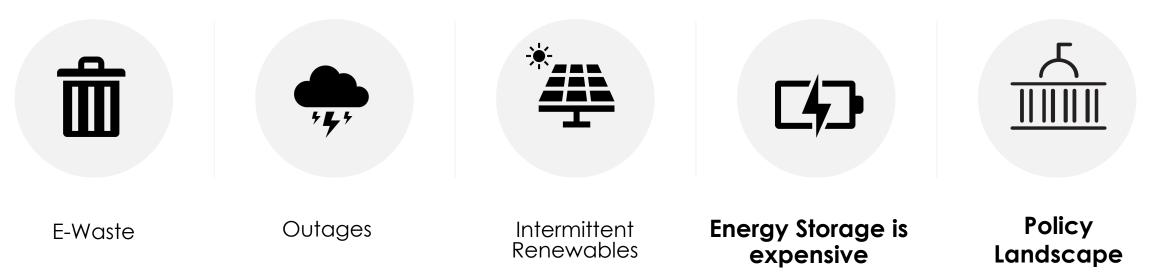




The Problem

Achieving climate goals will require billions in costly energy storage to balance out intermittent renewables.

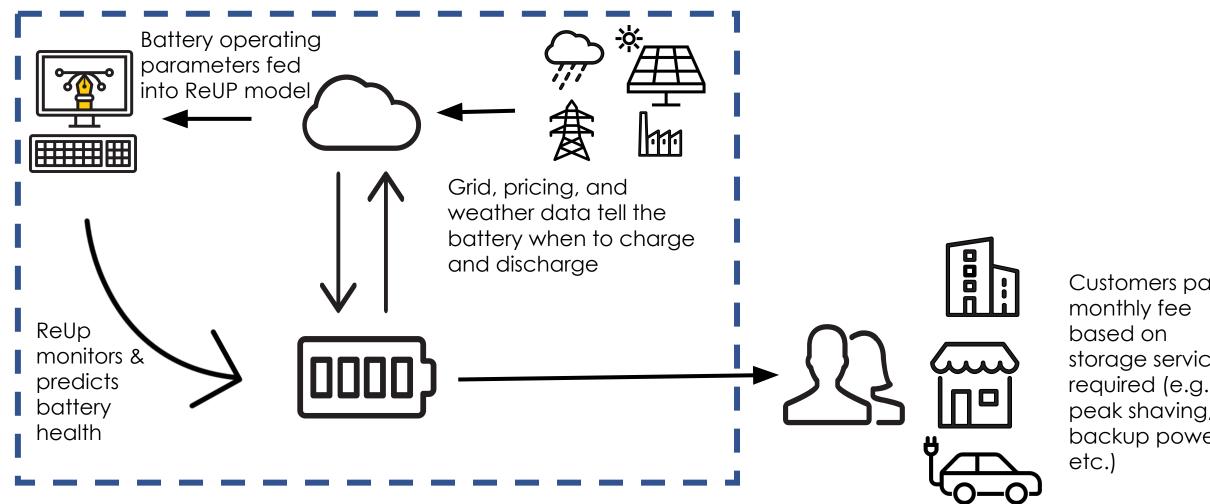
At the same time, electric vehicle batteries will create an enormous e-waste challenge as more enter and leave the market. But connecting this supply and demand is technically and logistically challenging.



Second—life batteries can be up to 30% cheaper and create 50% fewer carbon emissions than new batteries but deploying them safely requires technology designed for their aging chemistry.

The Solution

Deploy second-life batteries using Energy-Storage-as-a-Service (ESaaS), providing customers flexible, responsive energy storage with no up-fronts costs and little risk. ESaaS also allows for real-time monitoring of battery health so UpCycle can replace individual modules at their end of life.



Customers pay storage services peak shaving, backup power,

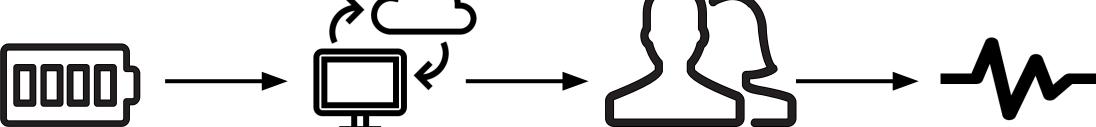
The Product

Affordable, second-life energy storage, assessed for functionality and safety, deployed for a monthly

fee to government, commercial and industrial, and microgrid customers built to adapt to changing

regulatory and market conditions to save our customers money and ensure grid resilience during

outages.



Second-Life
Batteries
are acquired
from
EV
manufacturers

Batteries
undergo
machine-learn
ing
enabled
post-automoti
ve
assessment

Batteries are deployed to customers who pay a monthly fee for storage UpCycle provides real-time battery health monitoring, & replaces modules at their end of life

The Product



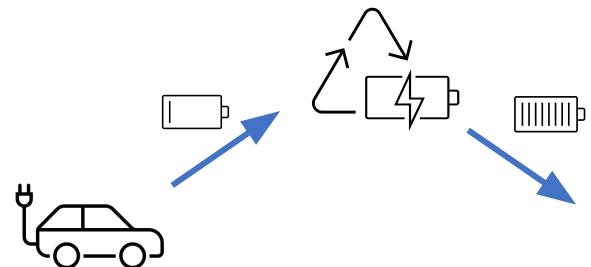
Business Model

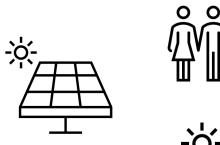
Energy storage and monitoring subscriptions that offers new battery performance at lower cost

and few emissions. Remove from service and recycle Battery if retirement criteria are met acquired and transported Bin by to UP facility health Post-Auto Assessment 100 300 1,000 Viable at: cycles cycles cycles Monitored and evaluated during service Deploy to customer

The Customer

<u>Customer:</u> Government & non-profits aiming to address energy justice





<u>Users:</u> Underserved & energy insecure communities



<u>Customer</u>: EV makers looking to find value from used batteries and value signal to customers.

Market Opportunity

Stationary Storage Second-life Storage >\$111.8 billion by 2035 >\$30 billion by 2030 Second-life ESaaS >\$1 billion by 2025

Competitive Landscape



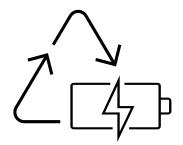


TENERDEL









Carbon Emissions

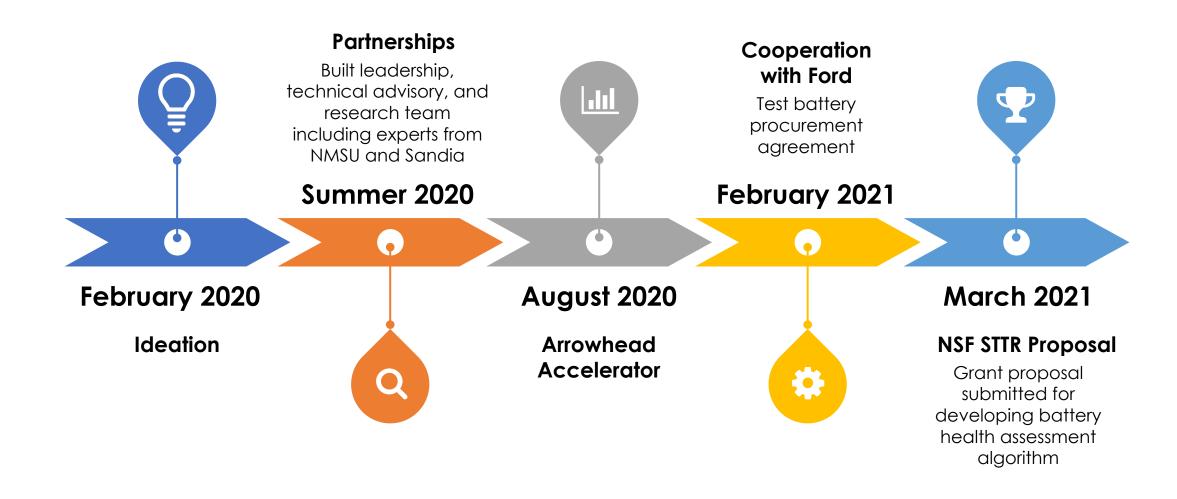


COST

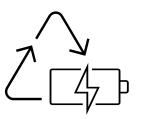
Second Life

New

Where we have been



Growth Strategy



Phase 1 2021

- Applying for NSF STTR Phase I to develop health assessment algorithm.
- Building brand identity and partnerships through web presence.

Phase 2 2022

- NSF STTR Phase II to build grid integration platform.
- Develop pilot project: storage for DC fast EV charger.
- Minimum viable product by year end.

Phase 3 2023

- First commercial product available.
- Second-life battery assessment facility built.
- Formalized
 relationship with
 OEMs to provide
 second-life battery
 supply.

Team



Sydney Lienemann, PhD

Founder

PhD in chemical physics with a decade of energy storage policy experience at the federal, state, and local level.

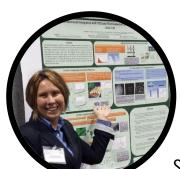


Kristen Mitchell, PhD

Business Development Advisor

Other Partners:

PhD in chemical oceanography with a decade of experience in start up development and innovation policy.



Olga Lavrova, PhD

STTR Technical Partner

Assistant professor of electrical engineering at NMSU with a focus on power systems and smartgrids.



Satishkuma Ranade, PhD

STTR Technical Partner

Professor of electrical engineering with a focus on power electronics and machine learning at NMSU.









